TIEN TRINH, M.D., M.P.H.

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EDUCATION

1980-1984 Bachelor of Science, Physiology

University of California, Davis

1985-1986 Master of Public Health, Community Organization

San Jose State University

1989-1993 Doctor of Medicine

Cornell University Medical College

WORK EXPERIENCE

Akira Health, 2013-Present Akira MSO, 2013-Present

As Chief Executive Officer, established accountable care organizations (ACO) with Medicare Shared Savings contracts with Center for Medicare and Medicaid Services. The ACO's have presence in San Francisco Bay Area, Central Valley and Southern California. Currently, the ACO's have 20,000 patients and over 120 primary care physicians.

Paragon Physician Medical Group, Inc., 2000-2014

Cofounded Paragon Physician Medical Group to provide inpatient services at Good Samaritan, O'Connor and El Camino Hospital in Santa Clara County. Responsible for strategic planning, contracting, marketing, physician recruitment, and financial operations of the corporation. Served as chairman of the medicine department at Good Samaritan Hospital from 2004-2006. Served on the quality assurance and utilization review committee at Good Samaritan Hospital. Established cost-saving programs for Health Net and Secure Horizons Medicare Advantage Plan by directly admitting patients from the ER to skilled nursing facilities.

Healthcare Consultant, 2000-Present

Worked with Stanford Hospital and Clinics, Stanford Medical School and Lucile Packard Children's Hospital to establish the medical foundation, University Healthcare Alliance. Assisted El Camino Hospital in physician network development. Developed clinical operational strategies for Plum Healthcare to reduce readmission rate and to provide care to higher-acuity patients at two skilled nursing facilities in Santa Clara County. Consulted for Covenant Care in the development of post-acute care program and

physician network for the skilled nursing facilities in San Diego, Long Beach, Fresno, Stockton and San Jose.

Independent Practice Association of Santa Clara County, 2008-2010

As Chief Executive Officer of the company, represented the interests of 827 independent physicians. Streamlined physician contracts and implemented a financial incentive program that provided two bonuses every year based on quality and utilization of care. Renegotiated all HMO contracts to achieve 5-7% annual increase in PMPM payment. Increased capital reserve from \$3M to \$20M.

Kaiser Permanente at Santa Teresa Medical Center, 1998-2000

Helped to develop a full-time hospitalist program. Served on the utilization committee to improve length of stay in hospital and skilled nursing facilities. Served on the quality assurance committee to conduct chart reviews and address quality issues regarding hospital services. Chaired the joint committee of hospital-based physicians and hospital nursing administration to plan and implement strategies to improve patient flow through the emergency room and hospital. Represented Santa Teresa Medical Center Hospitalist Division at regional meetings.

Gould Medical Foundation, 1996-1998

Practicing as an internist in both outpatient and inpatient settings. Started the hospitalist program for the medical group.

Family Health Foundation of Alviso, 1986-1989

Directed health education programs for the indigent population. Organized community health events and procured grants for community health projects. Conducted efficiency studies to improve clinic operations. Conducted internal audit and quality assurance activities within the organization. Marketed the Medicare Waiver Program for the senior population in San Jose. Established and managed satellite clinics that provided health care to the homeless population, migrant workers and illegal immigrants.